## B16 BUSINESS / Logistics

NORTHERN REGION TRANSPORTATION

## KTMB EYES **CROSS-BORDER** TRADE BOOST

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HE government wants Keretapi Tanah Melayu Bhd (KTMB) to further tap into the vast opportunity in cross-border trade + transportation in the northern region as 20 per cent of the rail services are now utilised for the business segment.

The rail services are only handling some 240,000 twentyequivalent units (TEUs) between northern Malaysia and southern Thailand annually, from the total 400,000 TEUs.

As such, Deputy Finance Min-



ister Datuk Othman Aziz has urged KTMB to seize the opportunity by re-looking into their ex-

isting business model. "There is a lot of potential for us to increase the carrying capacity of the TEUs by more than double.

"The government will give its fullest support to make this possible," he said after the launching ceremony of the 200th intermodal chartered train services of Trili Maju Sdn Bhd (TMSB) at a hotel, here, yesterday.

Introduced last May, the chartered train is a premium roundtrip cargo service which facilitates cross-border trade between Malaysia and southern Thailand.

TMSB also signed a memorandum of understanding (MoU) with CMA-CGM Logistics towards agency appointment, signifying yet another milestone for TMSB in its engagement with the world logistics giant.

Othman said the rail services. with the completion of the electrified double-tracking project in 2014, would complement the similar services offered by Penang Port Sdn Bhd services, which handled some 1.5 million TEUs

Othman Aziz (third from left) with (from left) Northern Corridor Implementation Authority chief executive officer Datuk Redza Rafig and Trili Maju chairman Mohamed Ali Abdul Samad at the charter train service launch uesterday, PIC BY RAMDZAN MASIAM

Deputy Finance

Minister Datuk

last year.

Othman said another problem was the backlog of cargo movements at the border, adding that the government was in the midst of building a new ICQS (Immigration, Customs, Quarantine and Security) complex in Padang Besar, Perlis.

Meanwhile, KTMB chairman Datuk Nawawi Ahmad said the company was looking into expanding container storage area in Padang Besar from the existing 3.23 ha to 7.28 ha, which will able to store up to 350,000 TEUs, from 120,000 TEUs a year now.